

# Luca Marciano

Web Analytics & Digital Marketing Specialist

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## Summary

My business is focused on **Web Analytics, User Experience** and **Digital Marketing.** My key responsibilities concern to setup, monitoring and analyzing the **Web Analytics tools** (Omniture SiteCatalyst, WebTrends, Google Analytics, At Internet, Radian6 are the most used by me); drafting of periodic reports with **Key Performance Indicators** and working on specific analysis on the clients' sites performances, aimed at optimizing these. I'm the **co-founder of the on line magazine AttoriCasting.it** (100.000 average monthly views).

## Experience

- Web Analytics & Digital Marketing Consultant / 2014-now
- Web Analytics Manager / DNSEE / 2012-2014
- Web Analyst / YOOX GROUP / 2009-2012
- Co-founder & CEO / AttoriCasting.it / 2012-now
- Content Manager / CIAOPEOPLE NETWORK/ 2009-2010

## **Specialties & Tools**

- Web Analytics (Omniture Site Catalyst, Google Analytics, Webtrends, Omniture Discover, At Internet)
- Social Media Marketing
- -On line Reputation Management (Radian 6)
- Web Marketing (Google Adwords, MailChimp, Fb Ads)
- -User Experience
- -Search Engine Optimization

## Education

- Bachelor's degree, Graduate studies, Digital Com. / University of Rome "La Sapienza" / 2007-09
- -Graduate studies, Science of Communications / University of Salerno / 2002 2006

## Certifications

- Google Analytics Individual Qualification / 2012
- ECDL Advanced for MS EXCEL / 2010

## References

a list of major brands i worked for:

ENI / ALD Automotive / Veneto Banca / Telepass / Treccani / BNL / Yoox / Europcar / Wind / Expo/ Ferrari.

## About me

I love internet, cinema, football and SSC Napoli, the famous team where Diego A. Maradona played. I'm falling in love with Polly, my sweetie dog.

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#### **Top Projects**

#### Yoox

Role: Web Analyst

Activity description: setup and configuration of **Omniture Site Catalyst** and Google Analytics platform; analysis and reporting for all Yoox web properties (e.g. <u>yoox.com,thecorner.com</u>, <u>store.diesel.com</u>, <u>armani.com</u>, ecc.)

#### Eni

*Role: Web Analytics Consultant* Activity description: setup and configuration of **Webtrends** platform; analysis and reporting for all ENI web properties (e.g. <u>eni.com</u>, <u>youandeni.com</u>, ecc.)

#### **Europcar Italia**

*Role: Web Analytics e Direct Email Marketing Consultant* Activity description: advanced setup and configuration of **AT Internet** platform; analysis and reporting for <u>europcar.it</u>; strategy and planning of Newsletter/DEM campaigns with **Neolane** platform and team management.

#### Wind Italia

#### Role: Web Analytics Consultant

Activity description: advanced setup and configuration of **Google Analytics** platform; tracking code implementation with Google Tag Manager, analysis e reporting for all Wind web properties (e.g. <u>eni.com</u>, <u>youandeni.com</u>, ecc.)

#### Expo 2015

#### Role: Web Analytics Consultant

Activity description: advanced setup and configuration of Google Analytics platform; tracking code implementation with **Google Tag Manager**, analysis e reporting for all Expo web properties (e.g. <u>expo2015.org</u>, <u>tickets.expo2015.org</u>, ecc.)